Our International Managed Portfolio Service at a glance

Our Canaccord Genuity Wealth Management (CGWM) International Managed Portfolio Service is a selection of three risk-rated portfolios, suitable if you have at least £50,000 (or the US dollar/euro equivalent) to invest. They give you access to our organisation-wide expertise, global research and resources at a level that is usually only available when investing a much higher amount.

These portfolios provide a range of possible solutions. Whichever one you choose, you will have your own managed portfolio, suited to your risk needs, while enabling you to share the benefits of our CGWM investment expertise and continuous monitoring.

We select investments from the entire marketplace, so your portfolio will hold a range of investments across different asset classes. This ensures it is fully diversified, which manages and reduces investment risk.

You'll find a description of our portfolios further on in this document. They are available via a number of industry-leading platforms and can be held in your own name, through your pension or through many international life company tax-efficient wrappers. Your financial adviser will help you choose the option that best matches your needs and attitudes to risk.

Investment involves risk. The value of investments and the income from them can go down as well as up and you may not get back the amount originally invested. Past performance and future forecast figures are not a reliable indicator of future results. Investors should note that actual portfolio returns may be different to the returns of the model portfolio.



## Why should I choose the International Managed Portfolio Service (IMPS)?

With our IMPS, you will have your own personal portfolio, aligned to your risk profile and managed centrally by our team of investment managers. You can track the performance of your individual portfolio, and your financial adviser has direct access to our team's expertise whenever you need updates or have any questions.

Whichever portfolio you select, it aims to deliver:

- Consistent, risk-adjusted returns
- Access to CGWM's best ideas through the collaboration of 70 in-house investment researchers and analysts
- Active management and monitoring, designed to maximise returns and minimise losses
- The flexibility to choose the parameters of your portfolio to suit your risk needs and preferences.

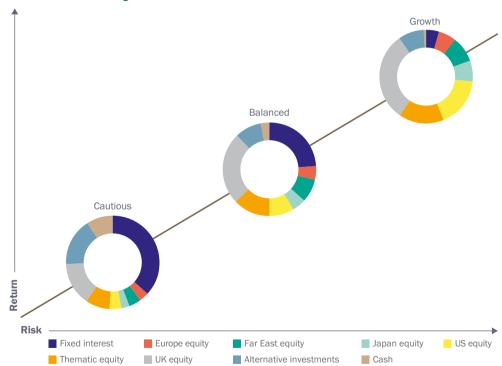


#### Which managed portfolios can I choose?

We offer three multi-manager portfolios – explained in the table on the next page – that invest in different funds and exchange-traded funds (ETFs). Your adviser will help you choose the portfolio that is right for you, based on your objectives and attitude to investment risk. They are available in sterling, euros or US dollars.

Our portfolios are designed to work over a typical investment cycle of 7-10 years, so we recommend you stay invested for at least seven years.

#### International Managed Portfolio Service risk v return



N.B. This is for illustrative purposes only. The above asset allocation is as at May 2021. Actual asset allocation changes are made depending on market conditions.

# Once I've invested in a managed portfolio, does it stay the same, or do you change the investments within it?

We will adapt your investments in line with our changing views of the investment market and economic outlook – this is known as dynamic asset allocation. It can result in a larger weighting in alternative investments (like commodities, currencies and absolute return funds). These alternatives help to reduce volatility, as they generally don't move in line with equities and bonds.

Active and dynamic decision-making means that your investments are not constrained by geography, sector or benchmarks, presenting you with the best of CGWM's thinking in every portfolio. We ensure your investment risk is actively managed and mitigated through true diversification.

# Are your portfolios available through the providers my adviser currently uses?

Your financial adviser may already use a specific 'platform' for your investments. They can access our IMPS portfolios via a range of industry-wide platforms, including Praemium, Novia Global and Ardan International.

## Will my portfolio suit my individual needs and circumstances?

Yes. You will have your own managed portfolio, made up of a mix of different investments aligned with your individual risk profile.

Before we set up your portfolio, your financial adviser will go through a full in-depth assessment with you to help you choose the appropriate IMPS portfolio. You will then have your own professionally managed, cost-effective portfolio aligned with your risk profile. If you are living or working away from your home country and looking for effective, tax-efficient solutions, your adviser can also access the IMPS through a range of tax-efficient wrappers.

## How can I check how well my portfolio is performing?

Your financial adviser will be in touch with you regularly to update you on your investments and their performance. You can also follow your portfolio online through the Praemium, Novia Global or Ardan International platforms, depending on which one your adviser recommends for you.

Key facts		Risk profile
Cautious	Aiming for a balance between capital appreciation and reduced volatility, this portfolio uses global equities, fixed interest and cash-type investments to provide diversification.	4
Balanced	While this portfolio aims to produce an income stream, it also offers you the possibility of capital appreciation over the longer term. We use global equities, fixed interest and cash-type investments to provide diversification.	5
Growth	Aiming to provide capital appreciation over the longer term, this portfolio will tend to focus on domestic and international equities to achieve both diversification and investment returns.	6

## Does CGWM offer any other investment management services?

Yes. As well as our International Managed Portfolio Service, we can provide a range of investment solutions, including:

#### **Discretionary portfolio management**

If you select this service, our investment professionals will work closely with your IFA to build and run a personalised portfolio on your behalf, without needing to ask your permission each time they make an adjustment. They will invest in individual stocks and bonds, and other alternative asset classes, as well as in third-party investment funds for added diversification.

#### **Our CGWM Funds**

Our CGWM Fund range consists of different multi-manager, multi-asset funds, designed to meet various investment needs. Investing in a multi-manager fund means your resources are pooled with those of other investors. This enables you to benefit from the strengths and advantages normally only available to major investors with discretionary portfolios. The CGWM Funds are also available through many different life company tax-efficient wrappers, and your financial adviser will help you choose the best one for your needs.

#### Placing your investments in expert hands

Investing with Canaccord Genuity Wealth Management gives you access to a broad range of investment opportunities. We have built up our business and reputation over the years and now, in the UK and Europe, our investment specialists manage and administer over £30bn of assets (as at 31 March 2021).

We are part of Canaccord Genuity Group Inc., a publicly traded company under the symbol CF on the Toronto Stock Exchange. The Group has offices in 10 countries, including the UK, while Canaccord Genuity, our international capital markets division, operates around the world, including the UK, Europe, Asia and the Middle East.

# Discover our can-do approach

To find out more about how we go above and beyond to help you achieve your individual investment needs and aspirations, please get in touch with your financial adviser, who will be delighted to explain in more detail about our services. Talk to them about our International Managed Portfolio Service; they will help you decide which portfolio is best for you, and make all the arrangements on your behalf.

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#### **Important information**

Investment involves risk. The value of investments and the income from them can go down as well as up and you may not get back the amount originally invested. The investments discussed in this document may not be suitable for all investors.

Investors should make their own investment decisions based upon their own financial objectives and financial resources and, if in any doubt, should seek advice from an investment adviser.

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